

Expression of Interest (EOI)

for

**Modification in working of Gobind Sagar reservoir of
Himachal Pradesh**

**Department of Fisheries, Himachal Pradesh,
Directorate of Fisheries at Bilaspur**

January, 2020

INDEX

S.No.	CONTENTS	Page No.
1.	Letter of Invitation	3
2.	Background	4
3.	Aims & Objectives	4
4.	Venue & Deadline for Submission of Proposal	4
5.	Validity of Offer	4
6.	Term of Reference	4 /Annexure-I
7.	Instructions to Consultants	4
8.	Qualification Criteria	5
9.	Evaluation Criteria & Method of Evaluation	6
10.	Response	6
11.	Conflict of Interest	7
12.	Condition under which EOI is issued	7
13.	Last Date of submission of EOI	7
14.	FORMATS	
i)	Format - 1	8
ii)	Format – 2	9
iii)	Format - 3	10
iv)	Format - 4	11
v)	Format - 5	12
vi)	Format - 6	13
vii)	Format - 7	14
15.	Annexure I – Terms of Reference	15
i)	PROJECT AREA	15
ii)	OBJECTIVES	15
iii)	REQUISITES OF THE ORGANIZATION/ FIRM/COMPANY/ PARTNERSHIP FIRM	15
iv)	TIME SCHEDULE	16
v)	INPUTS TO BE PROVIDED/CHECK WILL BE INFORCED BY DoF, HP	16
vi)	DELIVERABLES	16

1. LETTER OF INVITATION

Department of Fisheries
Matsya Bhawan, Bilaspur – 174001

No. Fish-A(4)-33/89-ARC-VII- 1907

Dated: 17.02.2020

Dear Sir/Madam,

Department of Fisheries invites sealed Expression of Interest (EOI) from firm/company/partnership/proprietorship firm engaged in work of **“Modification in Working of Gobind Sagar Reservoir of Himachal Pradesh”**.

The EOI Document containing the details of qualification criteria, submission requirement, brief objective & scope of work and method of evaluation etc. is enclosed.

The EOI Document has been made available on the DoF, HP website: www.hpfisheries.nic.in and can also be procured from Directorate of Fisheries HP on any working day between 10:00 A.M. to 5:00 P.M.

You may submit your responses in sealed envelopes in prescribed format to the undersigned latest by **11-03-2020(up to 11:00 A.M.)**.

“Director-cum-Warden of Fisheries”
Department of Fisheries, Matsya
Bhawan, Bilaspur – 174001

Queries if any may be referred in writing to the Director-cum-Warden of Fisheries, Himachal Pradesh, at the above mentioned address or Telephone No. 01978224068/223212 or at E-mail: fisheries-hp@nic.in

S. No.	Critical Dates	Date	Time
1.	EOI Document has been made available on website	19-02-2020	1000 Hrs
2.	EOI Response Submission Start Date	19-02-2020	1000 Hrs
3.	EOI Response Submission last Date	11-03-2020	1100 Hrs
4.	EOI Response Sealed Envelope Opening Date	11-03-2020	1130 Hrs

Yours faithfully,

Sd/-

Director-cum-Warden of Fisheries,
for & on behalf of Governor of HP

Encl.: EOI Document.

1. BACKGROUND

Since Independence, harnessing the State's various rivers for power generation and irrigation has been the main focus of development activities in the State of Himachal Pradesh. This has resulted in the emergence of number of river valley projects with primary objectives of sorting river water for irrigation, power generation and other activities. One of the direct results of these projects is the creation of several manmade water bodies dotted virtually throughout the length and breadth in the state. The man-made lakes hold tremendous potential for inland fisheries development and offer ample scope for fish yield optimization through adoption of suitable management measures, recognized long back. Gobind Sagar, Chamera and Pong Dam are the major water bodies created and being harnessed for fish production. Another water body measuring 1300 hectare has emerged as a result of construction of Koldam on river Sutlej. The fishing activities in Koldam, Gobind Sagar, Chamera and Pong Dam provide full time direct and indirect vocation to over 6000 fishermen families mainly up rooted due to the completion of these river valley projects. Increased anthropogenic activities by way of construction of roads, setting up of large number of hydro-power projects, non release of regular environmental flow of water downstream weir dams, rampant rivers mining and dumping of muck and silt on river banks has resulted in declining trend in fish catches from the reservoirs. All this coupled with lack of seed production technology of hill stream fishes is becoming a cause of concern for fishermen families due to eroding of their fishing profession. Majority of fishermen are dam oustees who have lost their homes and hearths submerged in these manmade lakes. In order to arrest the downward trend in fish catches, some schemes have been formulated. To safeguard the interest of poor fishermen, Department of fisheries Himachal Pradesh is making whole hearted efforts to improve the socioeconomic status of these fishermen and to enhance fish production. However, the department is facing constraints in management of the fish co-operative societies to provide uniform price of fish caught to the fishermen members. Department on pilot basis is considering to take up a process of branding the fishes of Gobind Sagar Reservoir of the state by auctioning the fish rates through open tenders to a single contractor without disturbing the present system of capturing the fishes through co-operative societies license holder members. So, a proposal for modification in working of state reservoirs in Himachal Pradesh is hereby submitted which is envisaged to improve the conditions of reservoir fishermen.

2. PROJECT AREA

Initially, department proposes changes in the working of Gobind Sagar reservoir which came into existence due to damming of river Sutlej and has water spread of **16000** ha.

3. PRESENT SYSTEM OF WORKING OF RESERVOIRS

The reservoir fishermen are organized under Fisheries Cooperative Societies. Fish caught by fishermen is collected by the salesmen of the society and brought to fixed fish landing centers for handing over to the respective fish contractors of that society in the presence of fisheries officials. The contractors are made fully responsible for making payments to the fishermen at the rates fixed in the beginning of every year through open auction system at fisheries co-operative societies.

Number of fish cooperative societies in state reservoirs is as follows:

#	Name of reservoir (s)	No of societies	Member (s)	License holders
1	Gobindsagar	34	3914	2054
2	Koldam	5	379	111
3	Pong reservoir	15	3828	2674
4	Chamera reservoir	4	213	129
5	Ranjeet Sagar reservoir	1	113	42
Total		59	8447	5010

Department of Fisheries issues licenses to the reservoir fishermen @ Rs. 50/- annually for each gillnet of size 80x5 m with 5cm mesh size (*knot to knot*). Fish caught by the fishermen is brought to fixed landing centers where it is weighed in the presence of representatives of Fisheries Department, cooperative societies and that of contractors. The rates are fixed in the beginning of every year through open auction for summer (1st April to 30th September) and winter (1st October to 31st March) except close season w.e.f 1st June to 31st July. Department charges 15% royalty on the total sale proceeds of fish whereas cooperative societies after deducting 5-7% commission, makes the payment to the fishermen on weekly /10 days basis regularly. In this way, fishermen get 78-80% of cost of their catch.

To avoid conflict between the societies, regarding area of operation, reservoirs have been divided into beats demarcated on the basis of area and productivity of the water body.

4. PROJECT RATIONALE:

Fishery in Gobind Sagar reservoir was dominated by Indian and exotic carp. Increased siltation and human interference has resulted in depletion of breeding grounds of Silver Carp and Indian Major Carps, thus attributing mainly to downward trend of the catch. The fish caught by

fish co-operative societies is procured by different contractors within the reservoir leading to disparity in the prices of the same fish within a reservoir. So, to provide higher prices to the fishermen and to bring uniformity in the prices of fish within a reservoir a change in working of the reservoir is desired as proposed ahead. 50 percent of the fish caught shall be sold outside the state under a brand name to promote Himachal fish at a national level.

5. OBJECTIVES:

Project is being proposed with following objectives:-

- To bring uniformity in the prices of fish within a reservoir.
- To make fish of state reservoirs a brand.
- To increase income and improve socio-economic status of fisher community engaged in fishing in these reservoirs.

6. IMPLEMENTATION PLAN:

The procedure already in practice in the state for the purchase of material/other articles shall be adopted. Open online tenders shall be invited for purchase of fish of the whole reservoir by a single contractor and payment of fish catch will be made to fishermen through co-operative societies. The contractor has to make an agreement with all the fish cooperative societies of the reservoir for further implementation of the project. Fish contractor will also be made responsible for seed stocking every year of minimum Rs. 20.00 Lakh value in the reservoir as per the terms and conditions mentioned in the agreement during the tender. The cost of seed stocking shall be borne by the contractor. As small fry/fingerlings fall easy prey to predators so, Department proposes to stock advanced fingerlings above 70mm size in these reservoirs. So, fish seed stocking is the mainstay of development of fisheries in the reservoirs will also be addressed. Contractor will sell 50% of fish caught under an approved brand name and remaining 50% fish will be sold locally.

7. Venue & Deadline for submission of proposal:

Proposal, in its complete form in all respects as specified in the EOI, must be submitted to DoF, HP at the address specified herein earlier. In exceptional circumstances and at its discretion, DoF, HP may extend the deadline for submission of proposals by issuing an amendment to be made available on the DoF, HP website, in which case all rights and obligations of DoF, HP and the bidders previously subject to the original deadline will thereafter be subject to the deadline as extended.

8. Validity of Offer:

The offer for EOI as per this document shall be valid for a period of one year initially which may be extended further if required by DoF, HP.

9. TERMS OF REFERENCE:

The detailed terms of reference are enclosed at Annexure-I.

10. INSTRUCTIONS TO FIRM/ COMPANY/ PARTNERSHIP/ PROPRIETORSHIP FIRM:

The Expression of Interest is to be submitted in the manner prescribed below:-

All information as detailed below is to be submitted in two hard copies in separately sealed envelopes and one soft copy in CD:-

- a) Applicant's Expression of Interest as per Format-1.
- b) Organizational Contact Details as per Format-2.
- c) Experience of the firm/ company/ partnership/ proprietorship firm as per Format-3.
- d) List of three (03) experts/ consultants on payroll as per Format-4.
- e) Financial strength of the firm/ company/ partnership/ proprietorship firm as per Format-5.
- f) Additional information as per Format-6.
- g) Declaration as per Format-7.
- h) Power of Attorney in favour of Authorized Signatory with long and short signatures of Authorized person.
- i) Firm/ company/ partnership/ proprietorship firm must have its office in Himachal Pradesh.

EOI Documents have been hosted on the website www.hpfisheries.nic.in and may be downloaded from the website.

The bidders are expected to examine all instructions, forms, terms and other details in the EOI document carefully. Failure to furnish complete information as mentioned in the EOI document or submission of a proposal not substantially responsive to the EOI documents in every respect will be at the Bidder's risk and may result in rejection of the proposal.

11. Qualification Criteria:

Following will be the minimum pre-qualification criteria. Each eligible firm/ company/ partnership/ proprietorship firm should possess all the following pre-qualification criteria. Responses not meeting the minimum pre-qualification criteria will be rejected and will not be evaluated.

S. No.	Pre-qualification Criteria	Supporting Compliance document
1.	The applicant shall be a firm/ company/ partnership/ proprietorship firm registered under the Indian Companies Act, 1956/ the partnership Act, 1932 and who have their registered offices in India and must have an office in state of Himachal Pradesh.	Copy of Certificate of incorporation and Partnership Deed, if any.
2.	The firm should be in the business of providing similar fisheries sector services for at least 03 years as on 31-03-2019.	Certificate by Company Secretary of the Bidder's Organization.
3.	The Bidder has to be profitable and should not have incurred loss in any of the last 3 consecutive Financial Years (FY 2016-17, 2017-18 & 2018-19)	Format-5 to be certified & validated by Chartered Accountant (CA) of the bidder's organization
4.	The Bidder should have an annual turnover of Rupees 300 Lac only in each of the last 3 consecutive Financial Years (FY 2016-17, 2017-18 & 2018-19) from only Fisheries Services business rendered in India	CA certified document with name of CA registration number, signature and stamp
5.	The Bidder shall have experience of providing: (i). Three similar completed years of fisheries business to Central Govt./State Govt./PSUs/ Govt. bodies throughout the contrary costing not less than Rs. 50 Lac each or (ii). Two similar completed years fisheries business services costing not less than Rs. 75 Lac each or (iii). One similar completed year fisheries business services costing not less than Rs. 100 Lac.	Copy of Work Order / Contract
6.	The firm/ company/ partnership/ proprietorship firm should have at least 03 full time consultants on its pay rolls	Certificate by Statutory Auditor or Company Secretary of the Bidder's organization
7.	The firm should not be blacklisted by any Central Govt. / State Govt. / PSU/Govt. Bodies	Certificate signed by the Authorized signatory
8.	PAN No. / Service Tax Registration /UAM Number	Certificate Copy of Certificate to be enclosed.
9.	Preference will be given to agency/organization having prior experience in marketing of fish in reservoir for any Central / State Govt. / Govt. Autonomous Bodies. The firm should have a cold storage capacity up to 20 Ton.	

12. Evaluation Criteria and Method of Evaluation:

- a. Screening of EOIs shall be carried out as per eligibility conditions mentioned in this document and based on verification of testimonials submitted.
- b. EOI will be evaluated for short listing inter alia based on their past experience of handling similar type of project, strength of their man power, financial strength of firm and presentation / proposal to the selection committee whose decision will be final.
- c. Agencies who qualify as per the eligibility conditions will be provided a brief about the project. The agencies may be required to make a presentation, if required, to a selection committee show-casing their proposals.
- d. DoF, HP will take up references and reserves the right to pay due heed to the Bidder's performance elsewhere and any past experience from DoF, HP.
- e. Short listed agencies will be issued Bid Documents and asked to submit their price proposal in a sealed envelope.
- f. Minimum base rate for fish purchase from Fish Co-operative Societies will be Rs. 120/- during Summer and Rs. 160/- during winter subject to revision by department from time to time.

13. Response:

Bidders must ensure that their Bid response is submitted as per the formats attached with this document. Special comments on the objectives and scope of the service projected in the enquiry may also be submitted along with the offer.

Application in sealed cover super scribed, as "EOI for modification in working in reservoirs.

14. Conflict of Interest:

Where there is any indication that a conflict of interest exists or may arise, it shall be the responsibility of the Bidder to inform DoF, HP, detailing the conflict in writing as an attachment to this Bid.

Secretary(Fisheries), HP will be the final arbitrator in cases of potential conflicts of interest. Failure to notify DoF, HP of any potential conflict of interest will invalidate any verbal or written agreement.

A Conflict of Interest is where a person who is involved in the procurement has or may be perceived to have a personal interest in ensuring that a particular Bidder is successful. Actual and potential conflicts of interest must be declared by a person involved in a Bid process.

15. Condition under which EOI is issued:

The EOI is not an offer and is issued with no commitment. DoF,HP reserves the right to withdraw EOI and or vary any part thereof at any stage. DoF,HP further reserves the right to disqualify any bidder, should it be so necessary at any stage.

16. Last date of submission of EOI:

The last date of submission of EOI is 11-03-2020(upto 11:00A.M.)

Bid Opening Date & Time is 11-03-2020 and 11:30A.M.

17. FORMATS FOR SUBMISSION:

FORMAT – 1 APPLICANT’S EXPRESSION OF INTEREST

To,

The Director-cum-Warden of Fisheries,
Department of Fisheries, Himachal Pradesh,
Matsya Bhawan, Bilaspur – 174001

Sub: Submission of Expression of Interest for modification in working of state reservoirs of Himachal Pradesh.

Dear

In response to the Invitation for Expressions of Interest (EOI) published at DoF,HP website (www.hpfisheries.nic.in) for the above purpose, we would like to express interest to carry out the above proposed task. As instructed, we attach 2 sets of the following documents in separately sealed envelopes and one soft copy:

1. Organizational Details (Format-2)
2. Experience in related fields (Format-3)
3. List of experts / consultants on payroll at least 3 (Format-4)
4. Financial strength of the organization (Format-5)
5. Additional information (Format-6)
6. Declaration (Format-7)

Sincerely Yours,

Signature of the applicant

[Full name of applicant]

Stamp.....

Date:

Encl.: As above.

Note: This is to be furnished on the letter head of the organization.

FORMAT – 2

S. No	Organizational Contact Details	
1.	Name of Organization	
2.	Main areas of business	
3.	Type of Organization/Firm/ Company/ partnership firm registered under the Indian Companies Act, 1956/ the partnership Act, 1932	
4.	Whether the firm has been blacklisted by any Central Govt. / State Govt./PSU/ Govt. Bodies / Autonomous? If yes, details thereof.	
5.	Address of registered office with telephone no. & fax	
6.	Address of offices in i) State of Himachal Pradesh ii) All other State/UT's	
7.	Contact Person with telephone no. & e- mail ID	

Enclose:-

1. Copy of Certificate of Incorporation.
2. Copy of Article of Association in respect of 3 above.
3. Undertaking in respect of 4 above.

Signature of the applicant
Full name of the applicant
Stamp & Date

FORMAT – 3

Experience in Related Fields						
Overview of the past experience of the Organization in all aspects related to Brand Building related						
S. No	Items	Number of Assignments during last 5 years	Order Value of each assignment in Lac of Rs. <i>(Enclose copy of each order)</i>	Mention the name of Client/ Organization <i>(Enclosed completion Certificates)</i>		
1	Experience of assignments of similar nature					
1.1	Experience in carrying out similar assignments in Government					
1.2	Experience in carrying out Similar assignments in Public sector.					
	Decision of Evaluating Committee in ascertaining “ similar nature ” and “ similar assignment ” will be final.					
					Signature of the applicant Full name of applicant Stamp & Date	

FORMAT – 4

List of experts/consultants on payroll (at least 3)				
S. No	Name	Designation	Qualification	Relevant Experience
1.				
2.				
3.				
4.				
5.				
6.				
<p>Signature of the applicant Full name of applicant Stamp & Date</p>				

FORMAT – 5

Financial Strength of the Organization						
S. No	Financial Year	Whether profitable Yes/NO	Annual net profit (in Crores of Rs.)	Overall annual turnover (in Crores of Rs.)	Annual turnover from only fisheries business services rendered in India (in Crores of Rs.)	
1	2014-15					
2	2015-16					
3	2016-17					

Note: Please enclose auditor's certificate in support of your claim.

Signature of the applicant
Full name of applicant
Stamp & Date

FORMAT – 6

Additional Information

1. List all enclosures related to the previous sections.

S.NO	Description	No. of pages

2. Additional information to support the eligibility as per Section 7 (Not more than 2 pages).

Signature of the applicant
Full name of applicant

Stamp & Date

FORMAT -7

Declaration

We hereby confirm that we are interested in competing modification in working of state reservoirs Services to undertake the task related to DoF, HP.

All the information provided herewith is genuine and accurate.

Authorized Person's Signature.

Name and Designation:

Date of Signature:

Note: The declaration is to be furnished on the letter head of the organization.

MODIFICATION IN WORKING OF STATE RESERVOIRS OF DEPARTMENT OF FISHERIES, HIMACHAL PRADESH

TERMS OF REFERENCE

1. PROJECT AREA

Initially Govind Sagar reservoir water spread of **16000** ha. will be taken up for modification in working. Fish production of last three years of the Govind Sagar reservoir is as per detail given below:

Sr. No.	Name of Reservoir	Financial Year	Production in Tons.
1	2	3	4
1.	Govind Sagar Reservoir	2016-17	753.537
2.		2017-18	471.797
3.		2018-19	326.320

2. OBJECTIVES

- (i) The main focus of this initiative is to uplift the life standard of poor fishermen engaged in the occupation of fishing in the state by way of providing them a reasonable rate of fish capture.
- (ii) The objective of the modification in working of state reservoirs is
- To bring uniformity in the prices of fish within a reservoir.
 - To make fish of state reservoirs a brand.
 - To increase income and improve socio-economic status of fisher community engaged in fishing in these reservoirs.

3. REQUISITES OF THE ORGANIZATION/FIRM/COMPANY/ PARTNERSHIP FIRM

- (a) The Organization/Firm/Company/ Partnership Firm would be required to facilitate a consultative and participatory process with various stakeholders, generate knowledge products to manage capacity building activities.
- (b) This Organization/Firm/Company/ Partnership Firm would periodically require intensive time commitment to prepare and facilitate capacity building events. It will also require a permanent time commitment to ensure that information and communication happens on a continuous basis.
- (c) The Organization/Firm/Company/ Partnership Firm would sign agreements with the fish cooperative societies of the reservoirs.
- (d) This being a strategic policy area it is expected that the selected firm displays a high level of professionalism and is able to maintain its highly qualified team over the entire project period, unless changes are requested and agreed to by the Department.

4. **TIME SCHEDULE**

Work should be executed within 3 months after obtaining the administrative approval otherwise it stands cancelled.

5. **INPUTS TO BE PROVIDED/CHECK WILL BE ENFORCED BY DoF, HP**

DoF, HP will facilitate interaction of Organization/Firm/Company/ Partnership Firm with the officers as well as their visits to the other reservoirs of the state. If required, a representative of DoF, HP would accompany the team during the visit to other reservoirs of the state. Besides, this department will also ensure the checks on following points:-

- i) Out of total available fish produce 50% have to be supplied to the local markets as per the rates fixed by the department and remaining 50% produce should be kept by firm on his own disposal for sale under approved brand name. **However, the selling price of fish will not be more than 30% of the buying price.**
- ii) Rates for local market should not exceed 30% of approved fish sale price.
- iii) Department will charge 15% as Royalty Charges on the prevailing practice in the department.
- iv) Society commission value (5 to 7%)
- v) Marketing fee (1%)

6. **DELIVERABLES**

The Organization/Firm/Company/ Partnership Firm shall submit a detailed report indicating the following:

- (i) Signing of agreements with the various fish cooperative societies of the reservoir.
- (ii) Status of implementation of modification in working of state reservoirs in Himachal Pradesh.
- (iii) Status of achievement of desired outputs and outcomes under modification in working of state reservoirs.
- (iv) Recommendations on further improvement of modification in working of state reservoirs with objective of meeting its targets.
- (v) Present problem for implementation of modification in working of state reservoirs.
- (vi) The cold storage of capacity at least 20 Ton must be installed.
- (vii) Present prevailing fish capture system should not be disturbed and will remain as it is.
- (viii) Working Capital Certificate/Statement from Bank clearly mentioning the name of Organization/Firm/Company/ Partnership Firm.
- (ix) Fisheries Rules /Acts -1979 be adhere strictly.
- (x) Fish Seed at least Rs. 20.00 Lac only should have mandatorily been stocked by the firm every year in the reservoir.