

February 18, 2016

To,

Shri P. Mitra  
Chief Secretary  
Govt. of Himachal Pradesh  
HP Secretariat  
Shimla 171002  
91 177 2621022

Respected Shri P. Mitra

**Subject: Request for nominations for Global Procurement Summit – GPS 2016**

Greetings from All India Management Association!

It gives us immense pleasure to share with you that the **All India Management Association (AIMA)**, the apex body of management profession in India is organizing the **Global Procurement Summit – GPS 2016, with technical support of The World Bank.**

The summit will provide a comprehensive view into what is happening in the world of procurement and capture the experience of top level procurement professionals. It will also present successful strategies and benchmark that procurement leaders can use to gain insight into best practices and ultimately improve the operations and performance.

The Summit is expected to be attended by over 200 delegates from government sector, public sector, corporates, consultants and regulators from India and abroad.

The aim of the summit is to bring Industry, Policy Makers, Entrepreneurs and concerned Stakeholders together to deliberate on the opportunities, challenges and future of procurement in the country.

We take this opportunity to extend a special invitee to you to be part of this event. Your presence will add value to the Summit and will lead to healthy and productive discussion.

We would request you to nominate Heads of Procurement/Materials Management / Finance teams for the summit. The registration fee for the event is INR 3000 + Service Tax @ 14.5%.

We look forward to receive an early confirmation from your office.

With Regards,

*Raj Agrawal*

Dr Raj Agrawal  
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*Uda Jay (Training)*

*26.2.16*

*Uda Jay (Training)*

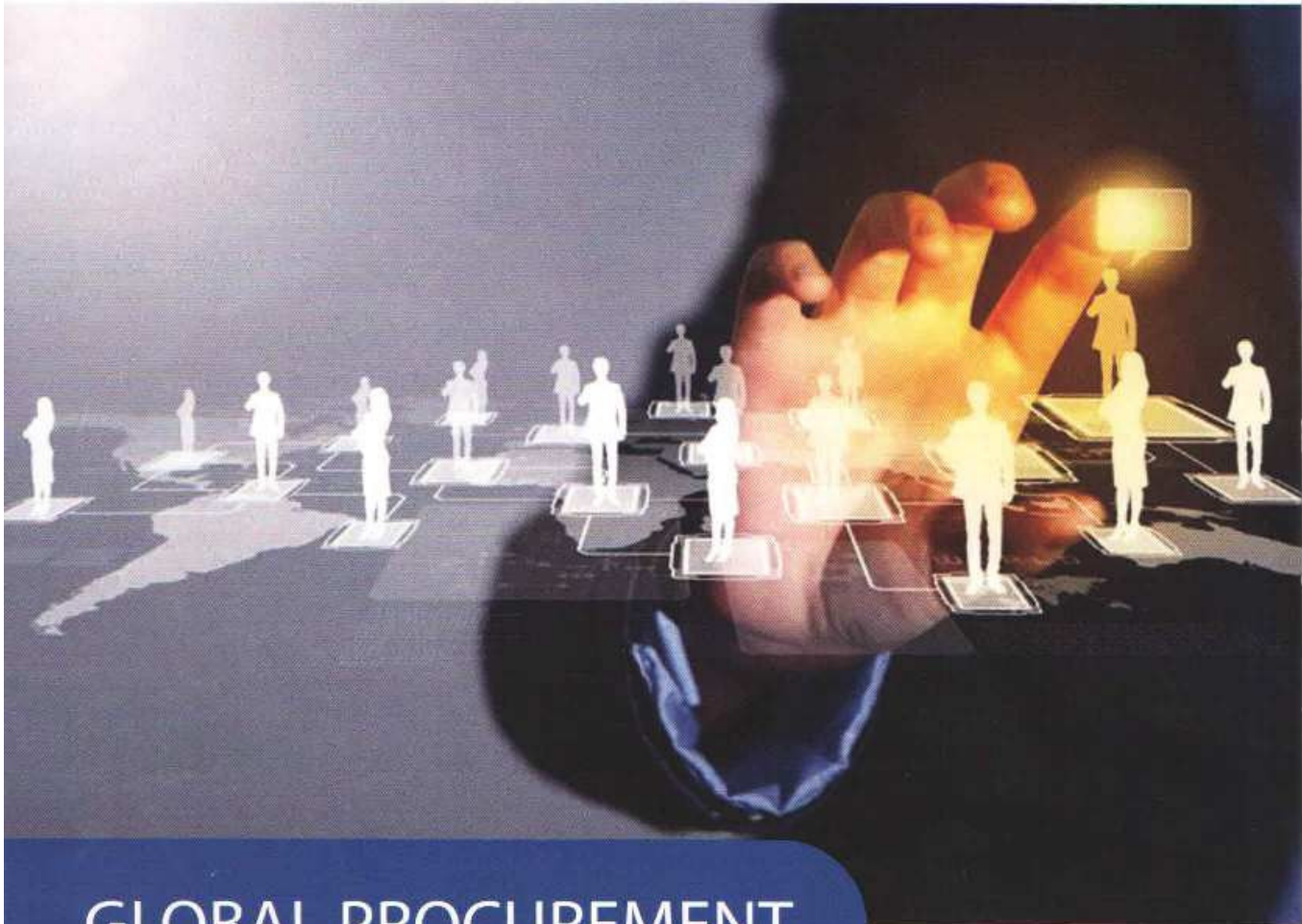
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**AIMA**  
ALL INDIA MANAGEMENT ASSOCIATION



# GLOBAL PROCUREMENT SUMMIT - 2016

21-22 April, 2016 | India Habit Centre, New Delhi, India

With technical support



## About AIMA

All India Management Association (AIMA), as the national apex body of management profession in the country is committed to enhancing the competence of management profession through its multifaceted activities. AIMA has a broad base of 64 Local Management Associations including two cooperating LMAs abroad, with a membership of over 30,000. AIMA is represented on the Boards of India's premier Business Institutions and also represented on Boards of Government bodies including the AICTE, National Board of Accreditation, National Productivity Council to name a few. In addition, AIMA brings to the Indian managers, the best management practices and techniques through numerous foreign collaborations with professional bodies and institutions.

## About the Summit

Procurement as an important driver of economic competitiveness and sustainability in an increasing knowledge & technology-driven global economy has been discussed and debated at many forums.

The summit will provide a comprehensive view into what is happening in the world of procurement and capture the experience, performance, perspective and intentions of top level procurement professionals. It will also present successful strategies and benchmark that procurement leaders can use to gain insight into best practices and ultimately improve the operations and performance. The Summit will have International Galaxy of experts from United States of America, United Kingdom, Brazil, Iran, Senegal, Tajikistan, Honduras, Mauritius, Thailand and Bangladesh.

## Objective of the Summit

- Enhance your procurement skills and ability on latest international practices.
- Benchmark your own procurement capability by hearing from top procurement leaders
- Learn how to align with new and emerging procurement methods to achieve a strategic value for your organization
- Understand the methods & benefits of e- procurement solutions including e- reverse auction for long term efficiency
- Exchange best practices on procurement around the globe.
- Excellent networking opportunity with your peers, industry experts and leading suppliers.

## Plenary Session on

- Procurement Big Data for Policy and Decision Making
- Capacity Building: Enabling Procurement Transformation
- Procurement for Development: Preferential Policies and Rebuilding the Level Playing Field
- Role of Procurement in Sustainable Development
- Emerging Methods of Procurement and Competition Concerns
- Curbing Corruption: Promoting Transparency, Integrity & Accountability in Public Procurement

### Who Should Attend

- Senior officials dealing in Finance/ Procurement in state & central government
- Embassies/Consulates
- Public Sector Undertakings
- Externally Funded projects
- Non-Governmental organizations
- Professional Associations
- Private Organizations

### Relevant Industries

- Manufacturing
- Retail Sector
- Energy
- Steel & Construction
- Financial Services
- Technology & Communications
- Chemical, Pharmaceutical & Healthcare
- Automotive
- Mechanical Engineering, Aviation & Defense

## Registration Fees

Registration fee for different categories of participants is as follows:

Category	Registration Fee
Ministries/State Government/UTs/PSUs/industry/Corporates	INR 3,000
Foreign Delegates	USD 200

Service tax @14.5% will be extra as per Govt norm

Draft/Cheque should be in favor of All India Management Association payable at "New Delhi"

The registration fee includes Executive kit, Lunch, Tea/Coffee during session.

Online registration is also available, please visit [www.aima.in](http://www.aima.in)

### For Further details please contact:

Prof. Gurbandini Kaur - Program Director

Mr Kapil Verma - Program Manager (Mob. No.: +91 9818997060)

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